

August 7, 2018



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President's Message

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Career Opportunity

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Thanks!



AUGUST 7, 2018 MEETING

Join us for our annual Associate Showcase and IFMA Bucks raffle.

Come out and meet our associate members and learn about their products and services. **Be sure to bring your IFMA bucks** to be entered into our raffle drawing for some great prizes.

Associates - if you are interested in being involved in our showcase, please let our chapter administrator know (chapteradministrator@ifmani.org). Cost is a \$50 raffle prize.

THANKS TO OUR SPONSORS!

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PRESIDENT'S MESSAGE

Hello Team,

As I contemplated writing this month's message I noticed some things happening right around me that struck me in a new way. What I cherished the most was this wasn't just something that was happening at home. What I realized is this was happening in the organizations and groups that I am a part of as well as in my daily work environment.

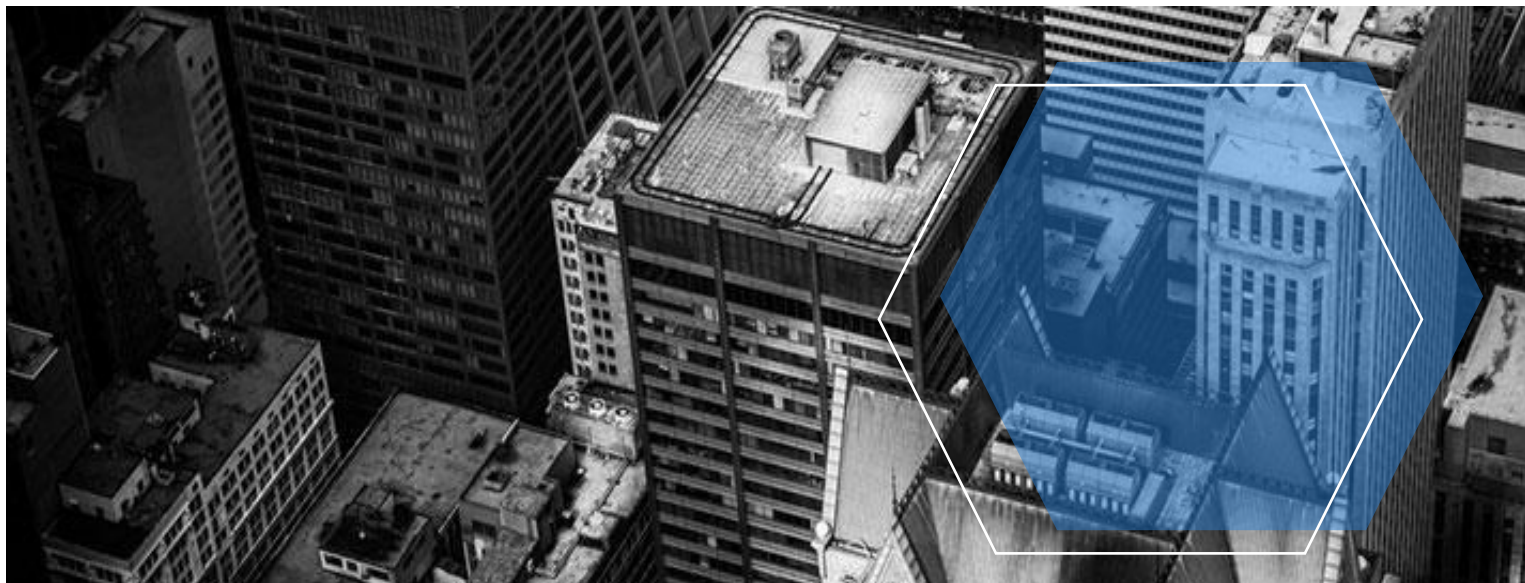
My wife was able to take my older boys (Evan 15, Logan 14) down to Bourbonnais for Bears Training Camp. She and my sister-in-law have been doing this with her son and my boys for about 5 years now and every year they are more successful. While there, they take pictures, play games, get autographs, have fun, and best of all, get to observe and learn from the team and how they work together. The cool part is that they are on their own small team and don't even realize it. I was watching the boys as they prepared for the event. As they Snapchatted each other to decide and discuss what memorabilia to bring to get autographed, make sure all their Sharpie Pens worked, decide which jersey's to wear and even work out the details and what wee hour of the morning to get up so they can be first in line! You see, *they had to work together as a team (phrase that pays)* to succeed. They had the finish line in sight and knew they had to keep their eye on the ball to complete their goal.

Just a few days later, those same boys along with my wife (Carrie and daughter, Lilee 12 and third son, Trey 6) and I loaded the van to head out for a short road trip to St. Louis to catch a few sites and squeeze in an opportunity to watch another team in action. The Cubs! It was while driving there when it came to me that we as a family were acting as a team as well. Even if there were no runs to score or touchdowns to be made, we all had the same goal, to get to our destination and check things off our list. Before we left, we needed to load the luggage (that was enough to last us at least a month) into the van, agree on what music to listen to and even determine who is going to drive (got a driver in training)! Once we arrived at our destination, all that luggage now needed to get to our room. As I unloaded the items one by one into the parking lot with no luggage cart in sight, I thought how am I going to get this all to the room? With a little direction from the "coach" my team was fired up and depending on what size and weight item they could handle they were snatching items up, precariously balancing and harnessing them to their bodies in a way that would still allow them to walk. With a little encouragement, even those that didn't think they had enough strength or ability had jumped into carry a portion of the load. As the last item was picked up I realized that the team had just scored. Even this short trip required a fair amount of teamwork!

Obviously these are very simple descriptions and examples, but they still depict the fact that teams and teamwork is all around us and it is vital to work as a team to reach our goals. At work, we may be a member of a team or even lead one and here at IFMA NI we are a team! I am glad you are on the team, and no matter what your role you have it is an important one, as most ideas develop from the minds of many coming together to execute a successful plan. Perhaps you have the opportunity to play a new position? You may feel that you don't have what it takes, or the "items" are too heavy, or the finish line is too far away, but with practice and perseverance it can be a great experience and will ultimately help lead the team to a victory! Here's to a great season and winning record!

. "The strength of the team is each individual member. The strength of each member is the team." — Phil Jackson

Best Regards,
Brett Ratajczak, FMP
President



CAREER OPPORTUNITY

OPENWORKS

More opportunities brought to you by IFMA and you Career Services Committee. These are edited for length. Log onto IFMA's JobNet (jobnet.ifma.org) for full details, how to submit your resume, and so on. Good hunting.

District Manager for Facility Operations, OpenWorks, Chicago, Illinois

Job Information

- Job ID: 42685311
- Posted: August 3, 2018
- Which of IFMA's credentials are preferred or required in your job description?:N/A
- Job Type:Full-Time

Our mission is to improve our customer's results by consistently making their facility cleaner, safer and healthier. Through our Franchise Owners and Preferred Partners, OpenWorks services more than 1100 facilities each day across the United States.

As a District Manager for OpenWorks you will be responsible for creating and maintaining solid long-term business relationships with customers, growing business with new and existing customers, ensuring that account retention objectives are achieved, and acting as liaison between OpenWorks' franchisees and customers.

Responsibilities

Conduct timely account reviews, visitations, and inspections for janitorial and other facility services. Identify, document, resolve any service related issues to the customer's satisfaction. Consult, educate and strategize to sell additional facility services to your accounts. Train and support service providers with on the job training and sharing of best practices

What We're Looking for in You

Strong background in customer service and account management. Solid computer skills required, specifically in MS Word, Excel and Outlook. Desire to learn, train, and develop strong relationships with internal and external customers.

What'll Make You Standout

Previous commercial cleaning and janitorial experience. Bilingual English/Spanish preferred, but not required. Work ethic: be dependable, punctual, and reliable. Ability to work a field based role with a flexible schedule to include evenings or weekends. Competitive athletes, community leaders, and military service.

IFMA Chicago Upcoming Event

August 23 – Brainy Bite

11:30 – 1:00

Petterinos

150 N. Dearborn

Chicago

Presentation entitled – Kicking Off your Office Lease

October 25 – Oktoberfest 2018

5:00 – 8:00

Kaiser Tiger

1415 W. Randolph

Chicago

Visit www.ifma-chicago.org for further information about the above events.



IFMA's **World Workplace**[®]

Your Facility Conference & Expo

Oct. 3-5, 2018 | Charlotte, North Carolina
Charlotte Convention Center

Meet at the Intersection of **People and Place**

GOLF OUTING

Time to make reservations for our annual golf outing!! [Register HERE!!!!](#)

Mark your calendars for September 13th at Seven Bridges Golf Course.

Check in will begin at 8:00 am with the shotgun start at 9:00 am

Reception, food and prizes at approximately 2:00 PM

Donate perishable food items at the outing registration table to receive 5 tickets for our amazing door prize drawing.

Your support goes along way!

Can't get away?!? Be sure to come to a monthly meeting and purchase a scratch card to be entered for some great prizes!!!

We still have room for sponsors! Interested, visit our website at www.ifmani.org or click here for a [sponsorship form](#).

September 13, 2018

Seven Bridges Golf Course
1 Mulligan Dr
Woodridge, IL



Thanks to our sponsors of our networking cruise on the Chain of Lakes!!!

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CHICAGOLAND



SAFETY, HEALTH & ENVIRONMENTAL CONFERENCE

Training EHS Professionals Since 1988

The **Chicagoland Safety Health and Environmental Conference** will be held September 17-20, 2018 at the Naperville Illinois campus of NIU. REGISTER NOW at www.chisafetyconf.org to take advantage of Early Bird Pricing.

Celebrating 30 years, the conference is the *premier 4 day, professional safety and business* training conference. Among the 91 topics being offered this year are topics that will benefit property and facilities managers including *Electrical Hazards in the Workplace; Developing, Implementing and Maintaining a Facility Fire Prevention Program; Cyber Security for Small Business; Active Shooter; Marijuana in the Workplace, Disaster Preparedness; Emergency Response, Are you Prepared; Respectful Workplace-Sexual Harassment and Other Forms of Harassment*; and many more.

In the last two years more than 700 people from 2 foreign countries, 24 states and 100 Illinois communities have attended the conference. More than 3,000 session attendees participated in the 150+ professional training sessions. Sessions are 1.5 hour, 3 hour or day-long seminars that provide Basic, Intermediate and Advance level training. Other training sessions deal with General Safety, OSHA/EPA Compliance, Environmental Management, Industrial Hygiene and Professional Development. Presenters include representatives from the U.S. Small Business Administration, OSHA Compliance Assistance Specialists, lawyers, university professors, HR professionals, business owners and others who have extensive knowledge and skills.

The Wednesday day-long Business EXPO allows businesses from across the US showcase their latest products and services. An evening Networking event with hors d'oeuvres and drinks follows the Business EXPO. During the Thursday luncheon, the conference Keynote address will be given by Mr. Keith Bardney, Lead Consultant and Coach for KYB Consulting and Coaching. A continental breakfast, lunch and am/pm snacks are provided each day.

The conference is honored to receive promotional support from the U.S. Small Business Administration, the National Federation of Independent Business and many State and local chambers of commerce, manufacturing associations and business/trade organizations including the **International Facility Managers Association**. IFMA is a valued and important promotional supporter of the conference. Media sponsors are *Industrial Hygiene News* and the *Daily Herald Business Ledger*.

REGISTER NOW at www.chisafetyconf.org where you will find a complete listing of all the topics being offered this year at the **Chicagoland Safety Health and Environmental Conference**. After visiting the conference website, please contact Ken Orms at k.orms@att.net if you have any questions.

2017—2018 IFMA NI BOARD

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To provide exceptional education, networking, career development, and leadership opportunities that support and advance the Facility Management profession in Northern Illinois.

Sponsorship opportunities are available, please contact our chapter administrator at the e-mail listed to the left for complete details!

Contact information:

NI IFMA

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Buffalo Grove, IL 60089-4893

847-821-8243